



BULLETIN No. 100: JUNE 2011



This is a monthly bulletin going out to around 10,000 clients, contacts, friends, friends of friends so forth, to keep them in touch with what's going on in the world of charities. Tip: if like me you have a low attention span or this came to you by mistake, scroll down to the ...And Finally.

Daryl Martin

OUR 100th BULLETIN

I haven't I been busy. I counted up a few months ago and found I was in the red. How to celebrate? Tony, our IT director who masterminds our communications and our networking, wants to make some strategic changes to help make sure we are around for the next hundred. He'll explain it when he's ready. As long as it doesn't involve me in more work; I'm quite busy enough thankyou!

HMRC AMNESTY

HMRC has warned that come the autumn they will be targeting individuals and small businesses trading above the £70k VAT threshold. They will be bringing all their considerable technology to bear, to gather data to identify offenders. In the meantime, they will treat people who should have registered, but haven't yet, particularly gently. It occurs to me that they could take a good look at charities, particularly where there is a significant trading element. If you aren't sure where you stand on this issue talk to your professional adviser, or contact us if you need help.

FRANCHISE PLANS

We've decided that it's time to look for local representation, especially in some of the more far flung parts. The loyalty of our clients is a constant encouragement, nonetheless there is always the attraction of finding local support helpful. Plans are being advanced to roll out a franchise model. If this is something that might interest you drop us a line. Good package, good training and support, great opportunity for the right people.

TRUSTEE TRAINING

I've made some attempts last year to get some trustee and independent examiner training organised in various remote locations. In the meantime I am getting enquiries to take a day or a half day to train trustees and managers/ leaders. It's much easier when someone else is doing the organising. Sometimes a charity will rely on others in the area; this works and it also spreads the cost. If you are interested in doing this let me know. I can put a mention into this bulletin if appropriate.

INTERVIEWING PROSPECTIVE EMPLOYEES

It is getting to be a minefield with traps aplenty for the unwary, following the Equality Act. For example, you can only ask pre-employment questions about a candidate **after** a job has been offered. This is a generalisation, there are some exceptions that may be put but in the main these relate to specific circumstances.

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